



Partnership Program

for Companies Serving SEC Filers

Rivet By the Numbers

- 25% of Fortune 500 companies currently use Crossfire for XBRL reporting.
- Crossfire was used to prepare and submit 338 10K and 10Q filings this past season, including more detailed footnote filings than any other provider.
- Over 150,000 hours went into developing and testing the SEC-compliant XBRL software platform.
- Rivet experienced a 300% increase in the number of Crossfire filings from Q1 to Q2 this year.

What Our Partners Say

“ Rivet helps us provide additional value to our clients who require XBRL help. Being able to offer these services collaboratively has strengthened existing relationships while creating an additional revenue stream for the firm. ”

John Swirsding, CPA
Sr. Manager at ParenteBeard

Partner with Rivet for XBRL Financial Reporting Expertise

Rivet Software believes that relationships developed through strategic partnerships are key to building great products and great companies. To that end, the Rivet Partnership Program is ideal for accounting firms, law firms, EDGAR filers, software companies, business consultants and others who serve organizations that file with the SEC. At Rivet, we are committed to empowering our partners with the ability to offer additional value to their clients. We know they depend on you as a trusted advisor, and you can be confident when extending this trust to Rivet for XBRL financial reporting expertise.

Create Your Own XBRL Team or Outsource with Ease

Rivet's Crossfire Financial Reporting Platform™ (Crossfire) puts companies in control of their XBRL SEC filings. As a partner, you have the option to take the mapping and tagging process in-house with your staff utilizing Crossfire. Or you may choose to entrust Rivet's Compliance Services Team with the entire XBRL filing process for your clients. Either way, you will have our XBRL expertise and support in your corner, which will make you an invaluable resource to clients in need of XBRL guidance.

Partnership Opportunities

- Add multiple revenue generating opportunities to your current business model. Rivet's Crossfire Financial Reporting Platform will enhance your service offering to current clients, and give you an additional tool to attract prospective clients with SEC filing requirements.
- Be the solution for any client's XBRL needs. As a Rivet partner, you will extend your scope of expertise to include advice, direction and support for any client with SEC XBRL mandate needs. More than 2,300 public companies are currently required to file in XBRL, and an additional 10,000 companies will be affected in Q2 2010. This is a huge opportunity for business advisors already serving these companies.

Why Partner with Rivet Software?

- World-class developers, experienced accountants, CPAs, SEC Industry Experts and experienced XBRL technologists to support you and your clients throughout the entire filing process, including detailed footnote tagging.
- The word is out – Rivet experienced a 58% market share increase in SEC XBRL filings from Q1 to Q2 2010 and a 300% increase in number of SEC filings from Q1 vs. Q2 2010. What's more, we are leading the industry with the highest quality filings.
- Rivet is the detail footnote tagging market leader. Rivet has done more detailed footnote tagging than any other provider. Our market-leading experience and expertise give you and your clients confidence and comfort throughout the process.
- Rivet has over 7 years and 150,000 development hours invested into its Crossfire Financial Reporting Platform to help your clients meet their SEC-mandated filing needs.
- We have the largest US-based XBRL expertise staff and our depth of experience includes partnering with the SEC to build their current rendering engine.

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Education and Support

- Rivet's Professional Services Team and Education Department are staffed with SEC and XBRL experts to guide you and your clients throughout the filing process. You will always have the most up-to-date information available regarding SEC requirements.
- Rivet will provide the support and training necessary to empower you and your clients. This includes Rivet's Partner Certification Training Program that gives you hands-on XBRL experience and expertise to serve your key markets.
- Our partners have access to Rivet's professional sales and marketing support, including live product demonstrations, sales materials and Rivet's Direct Sales Team to help make the entry into the SEC-mandated filing process seamless and stress-free for both you and your client.

Partnership Options

Referral Program

Partner refers clients to Rivet Software for XBRL filing assistance and receives incentives based on products and services sold.

Reseller | Full-Service for SEC Compliance

Partner resells Rivet's Full-Service offering to clients. Rivet conducts the mapping, tagging, validation and XBRL creation. We provide the completed XBRL package ready to go to the SEC. Partner provides value-add by managing complete filing process for client. Partner can also act as the client relationship manager and liaison between the client and Rivet.

Reseller | Software Only

Partner resells Rivet's Crossfire Financial Reporting platform (SAAS-based license model). Partner is trained on Rivet's platform and can offer value-added mapping, tagging, XBRL consulting, and training services directly to clients. Each client would be required to sign a separate End User License Agreement with Rivet. This option requires extensive XBRL knowledge and familiarity with general accounting principles. Partners of this type must be certified through Rivet's Partner Certification Training Program.

Rivet's Vision

The recent SEC mandate requiring public companies to file their financial statements in the XBRL format is much more than a compliance issue. In fact, compliance is only the first step on a journey toward the financial transformation of your business. But how do you turn a burdensome directive into an important opportunity to gain competitive advantage? Rivet has the software and services that can help.

You will dramatically enhance your financial reporting process when you take full advantage of XBRL in your ongoing external and internal reporting. Instead of just incurring another compliance cost, Rivet allows you to leverage your SEC filings by creating benchmark reports and KPIs to gain exceptional insight into your company's financial health. XBRL is empowering a new, global financial information network that represents the future of financial communications.

About Rivet Software

Founded in 2002, Rivet Software (<http://www.RivetSoftware.com>) is headquartered in Denver, CO, and is the pioneer in standards-based business reporting and analytics, serving public and private companies, regulatory agencies and investors worldwide. Rivet enables more Fortune 500 companies in meeting their SEC filings than any other company. Rivet empowers companies with control over the collection, analysis and dissemination of their internal and external financial information helping to advance the transformation of business communication.



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Rivet Product Options

Crossfire Compliance

Rivet's flagship product, Crossfire Financial Reporting Platform, is an MS Excel-based platform focused on internal and external reporting and analytics. Crossfire is built on a robust XBRL framework with the support of an integrated information center and is easy to use for true information transparency.

Crossfire Controller

Crossfire Controller is a comprehensive solution integrating internal financial source data for improving your process for external financial reporting and analytics, and managing your entire Close to Investor process.

Dragon View

Dragon View is a desktop application available for any company filing with the SEC. With Dragon View, users can access the most recent SEC filings and download them instantly for comparison and analysis. However, the uses for Dragon View extend beyond SEC filings to any global documents tagged using XBRL-based taxonomy such as the International Financial Reporting Standard (IFRS).